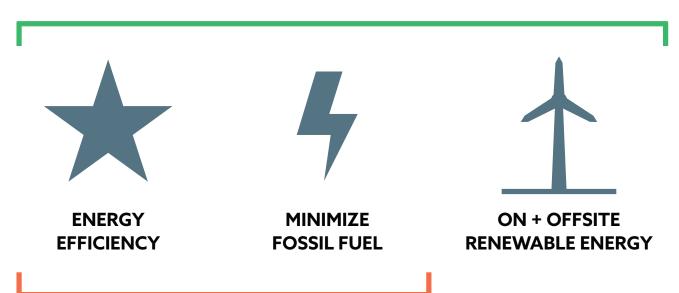
Massachusetts is Ready for Net Zero

SPRING 2023 UPDATE

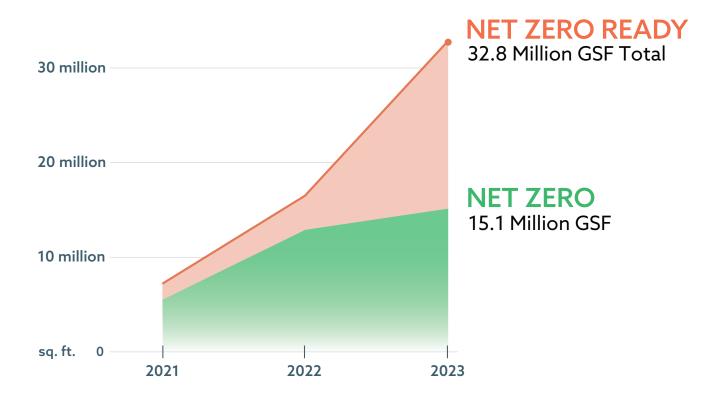
NET ZERO - 15.1 Million GSF



NET ZERO READY - 32.8 Million GSF



What's this all about?



Since 2021, Built Environment Plus has been actively asking the Massachusetts building community for data on what's happening around Net Zero buildings. We want to take an ongoing pulse on:

- 1. How many Net Zero projects exist or are in development in and around Massachusetts.
- 2. Does it cost more to build these projects?
- 3. What building types are achieving Net Zero?
- 4. Who is bringing these projects to reality?
- 5. How are they getting it done?

Continued data collection since 2021 increased the total of Net Zero or Net Zero Ready Projects included in the analysis from 7.2 million GSF to 32.8 million GSF. This represents a 355% increase in known square footage in just 2 years. It is clear from this analysis that Massachusetts is more than ready for Net Zero.

The Bottom Line

- 1. The Net Zero and Net Zero Ready building stock exceeds 32.8 million square feet and is growing at an exponential rate in the Commonwealth today.
- 2. Of the 7 million GSF with reported cost data, 81% reported <1% construction cost premium to achieve Net Zero Ready.*
- 3. Multi-family and affordable housing's combined 11 Million GSF are leading the way for Net Zero development in Massachusetts, employing heat pumps and on-site renewables to reach their Net Zero targets. Lab / Tech / Science grew substantially in 2023 to 9.3 Million GSF, making up the majority of the found Net Zero Ready space.
- 4. Affordable Housing makes up 44% of all residential Net Zero and Net Zero Ready square footage.
- 5. All projects rely on heat pumps as the primary source of heat. The majority of building types utilize air-source heat pumps, with the exception of K-12 and Higher Ed which more often use ground-source heat pumps. Net Zero buildings also procure on-site and/or off-site renewable energy to offset 100% of consumption on a net annual basis.
- 6. 13.5 million GSF reported the use of electricity for domestic hot water.
- 7. The list of companies working on these Net Zero projects has grown substantially in the past 2 years, with a 140% increase to 320 companies working to make Net Zero buildings the standard in MA.

To be listed as Net Zero Ready in this database, buildings must be:

- Located In Massachusetts
- Highly Energy Efficient (25% total energy reduction vs. the ASHRAE 90.1 baseline)
- All electric for building heating operation**

To be listed as Net Zero, buildings must meet the Net Zero Ready criteria and:

• Procure renewable energy from on-site and/or off-site equal to 100% of the site energy consumption on a net annual basis.

We know there are additional Net Zero Buildings in Massachusetts, and for the projects we do have, the data is not 100% complete. We intend to update this ongoing document as we gather more information.

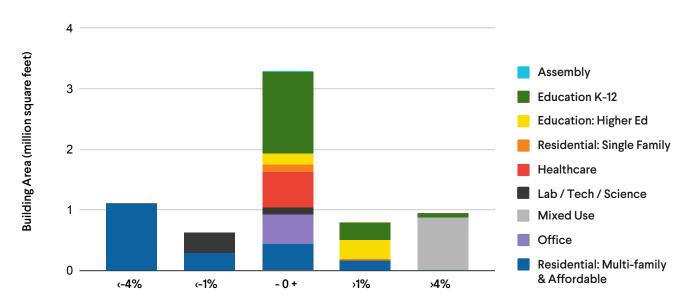
^{* 21%} of the project GSF and 55% of submissions shared cost difference for Net Zero. Of those, 81% of them reported <1% construction cost premium

^{**} All electric for building heating operation means that electricity is used for heating during "normal operation" when systems are operating as intended and ambient temperature is above the ASHRAE 99% design condition. Special use buildings such as health care facilities and laboratories are given more leeway and may be included if the building relies primarily on heat pumps for building heating and through efficiency and electrification achieve ≥90% fossil fuel reduction vs. the ASRHAE 90.1 baseline

HOW MUCH DOES IT COST TO BUILD NET ZERO READY?

*7 MILLION GSF OR 150 PROJECTS REPORTED ON % COST DIFFERENCE

NOT MUCH!



Percent Change in Construction Cost due to Net Zero in MA

Net Zero Ready buildings are being built at the same cost as conventional buildings. Of the 7 million GSF with reported cost data, 81% of Net Zero Ready buildings have less than a 1% construction cost premium.* This is consistent across all building types and sizes, including high-rise buildings that are hundreds of thousands of square feet.

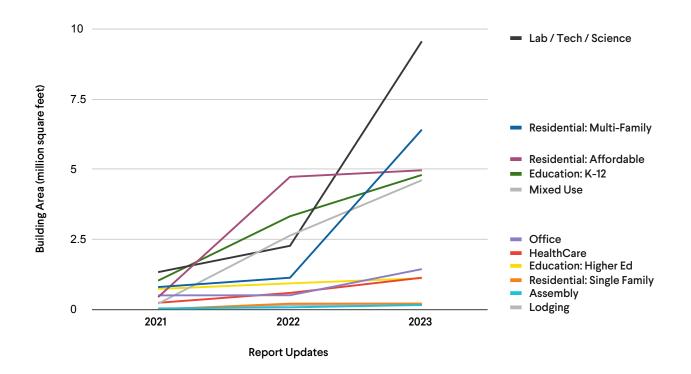
FEAR: Net Zero is expensive.

REALITY: Of submissions reporting on cost data, Net Zero buildings often carry little to no added construction cost and significantly reduce operating cost. This means that Net Zero buildings typically have lower total cost of ownership than conventional buildings. The financial case is even more compelling when construction is financed via loans or bonds; in this scenario the operating savings more than offsets the loan payment premiums. This results in positive cash-flow from day one.

^{*21%} of the project GSF and 55% of submissions shared cost difference for Net Zero. Of those, 81% of them reported <1% construction cost premium.

WHAT BUILDING TYPES ARE ACHIEVING NET ZERO READY?

MANY TYPES!



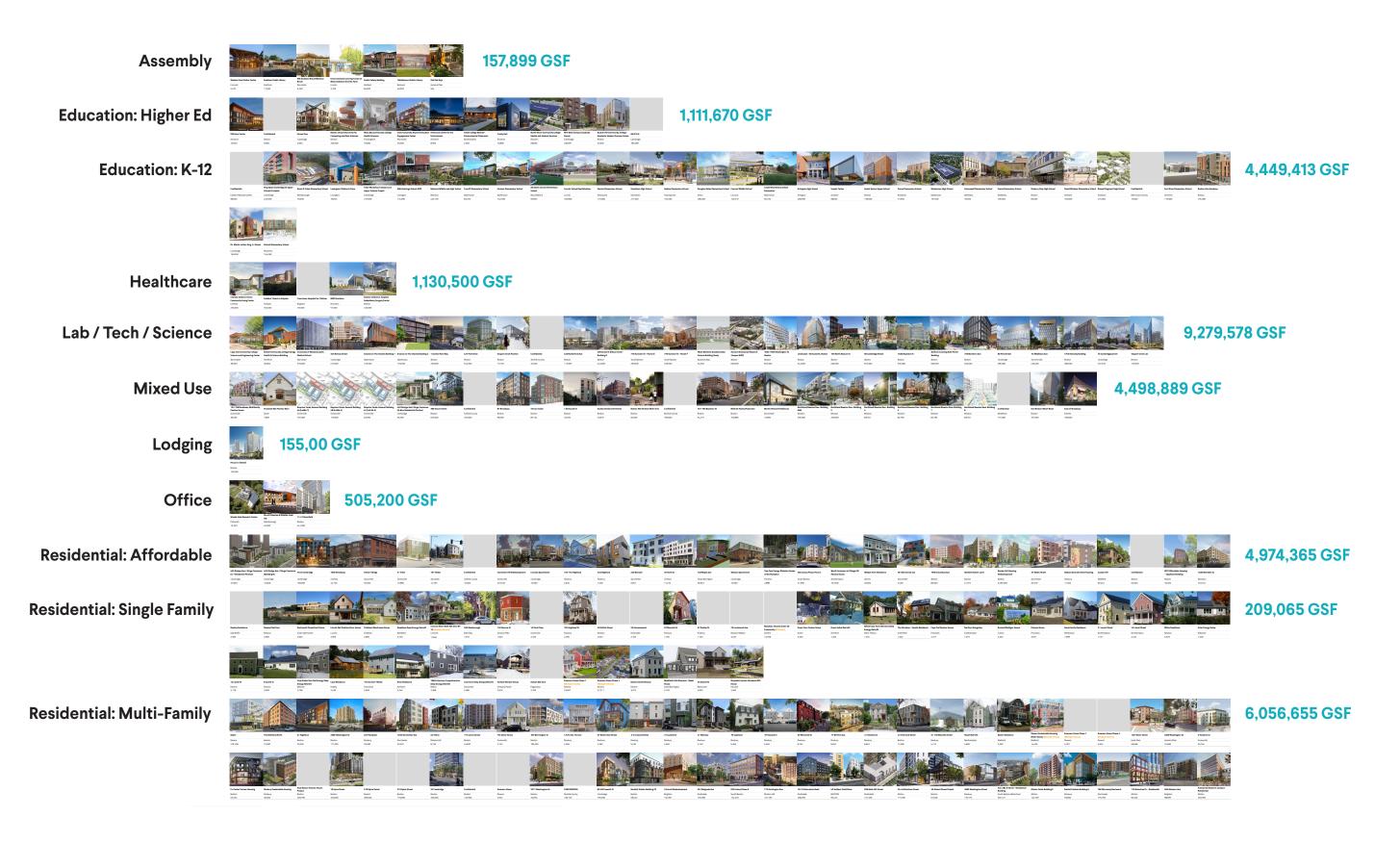
Of the 32.8+ Million GSF of Net Zero Ready building area found after 2 years, 29% is Lab/Tech/Science, 19% is Residential: Multi-Family, 15% is Residential: Affordable, 14% is Education: k-12, and 14% is Mixed Use. The other typologies together make up the remaining 9% of GSF.

FEAR: Laboratory, technology, and life science buildings will be too technically challenging to achieve. REALITY: Totaling 9.3 Million GSF, lab/tech/science make up the majority of the found Net Zero Ready space. Through making these projects, high-performance building professionals have shown they have the knowledge and technology to make it possible.

FEAR: Net Zero multi-family and affordable housing will not be feasible as it is too cost prohibitive. REALITY: Multi-family and affordable projects are leading the way for Net Zero development in Massachusetts. Totaling 11 Million GSF, they represent a greater total GSF than lab/tech/science. It is clear that these projects are not just possible; they are the most thriving typology.

NET ZERO READY DATABASE SNAPSHOT

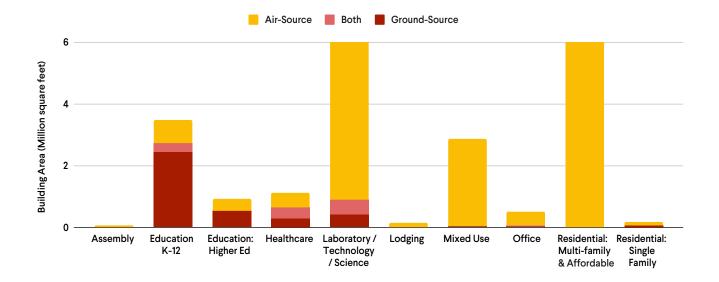
32.8 Million GSF found by BE+ in Massachusetts.



HOW ARE BUILDINGS USING ELECTRICITY FOR HEATING?

*24.9 MILLION GSF REPORTED ON HEAT PUMP TYPE

GROUND AND AIR-SOURCE HEAT PUMPS!



24.9+ million square feet of buildings reported using heat pumps as the primary heating source. This spans all building types and sizes reported, including high-rise buildings that are hundreds of thousands of square feet.

FEAR: Net Zero buildings must be 100% electric with no exceptions.

REALITY: Net Zero standards promote electrification, but allow flexibility for fossil fuel use where appropriate. Examples include: back-up systems, lab buildings, healthcare facilities, commercial kitchens, large domestic hot water systems, and others.

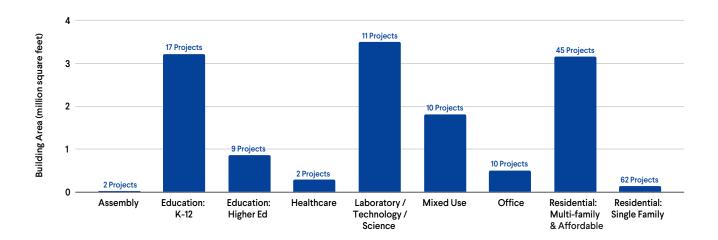
FEAR: The electric grid can't support electric buildings.

REALITY: New Net Zero buildings often have lower peak electric demand than their peers.

ARE BUILDINGS USING ELECTRICITY FOR DOMESTIC HOT WATER?

*13.5 MILLION GSF REPORTED ELECTRIC DHW

YES. MANY!



13.5+ million square feet of buildings reported using electricity as their domestic water heating source.

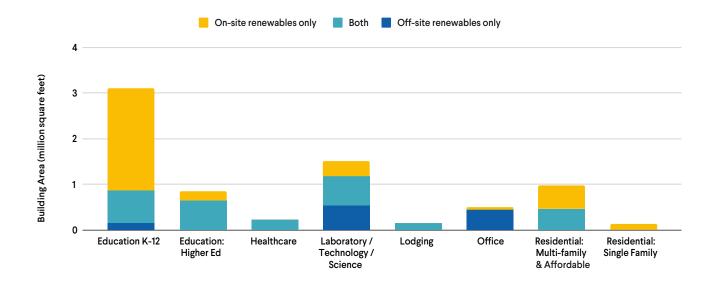
FEAR: Electrification of domestic hot water is not possible for some high-energy building types, such as labs and healthcare. **REALITY:** Electrification of domestic hot water is possible for high-energy building types.

FEAR: Electrification of domestic hot water is not possible for multi-family buildings. **REALITY:** Electrification of domestic hot water is possible for multi-family buildings.

HOW ARE BUILDINGS ACHIEVING NET ZERO?

*12 MILLION GSF REPORTED ON RENEWABLES

ON-SITE AND OFF-SITE RENEWABLE ENERGY!



Of the 32.8+ million GSF of Net Zero Ready buildings, 15.1 million GSF anticipate achieving Net Zero energy. Net Zero buildings procure on-site and/or off-site renewable energy to offset 100% of annual consumption.

FEAR: Net Zero buildings must produce all energy on-site.

REALITY: Net Zero buildings can procure renewable energy from off-site.

FEAR: Renewable electricity costs more than grid electricity.

REALITY: There are many procurement methods for renewable energy. Some marginally increase cost. Others cost less, such as: power purchase agreements and virtual power purchase agreements.

86 OWNERS:

Boston Housing Authority

Alexandria Real Estate

Marcus Partners

Gate Residential Properties

City of Cambridge

Skanska

Preservation of Affordable Housing

(POAH)

Somerville Community Corporation

(SCC)

Somerville Housing Authority (SHA)

Town of Belmont

Midwood Investment & Development

City of Arlington

Holyoke Soldiers' Home

DLJ Real Estate Capital Partner

Leggat McCall Properties

University of Massachusetts Medical

School

Boston University

MIT

Chelsea Soliders' Home

City of Watertown **Boston Properties**

Town of Stoneham Town of Acton

Trinity Financial

Town of Lincoln

Samuels & Associates P-12 Property LLC

Town of Swampscott

The Community Builders

Concord, MA

Just-A-Start Corporation

Town of Lexington The Neighborhood Developers

Town of Westwood

NeighborWorks Housing Solutions

Homeowner's Rehab, Inc.

Phillips Academy

Broadway & A St LLC

City of New Bedford

New Bedford Public Schools

Now Communities, LLC

Urban Edge

Westborough Public Schools

Massbay Community College

Capstone Communities LLC

Hope Real Estate Enterprises LLC

Allied Health

North Shore Community College

Hawkins St Union Square LLC

Bunker Hill Community College

DCAMM

Beacon Communities

Bristol Community College

Commonwealth of Massachusetts

Traggorth Companies

Barlett Lot D Preservation Associates

Cape Cod Community College

Broadway Investments Realty, LLC

Fred Gordon

NSCDC

Clark University

Tlee Development

Scott Webster & Elmwood Street Reality

Trust

Rees Larkin Development

Cambridge Housing Authority

MassDevelopment

PT RED

Woods Hole Research Center

Corporation

Town of Eastham

Hampshire College

University of Massachusetts Amherst

E3 Development

213 Harvard Street Condominium Trust

Mass Audubon

Hitchcock Center for the Environment

Z Capital Investments

MA Dept. of Conservation & Recreation

Zero Energy Modular Affordable Hous-

ing Initiative (ZE-MAHI)

Marcella 120 LLC

Chungha Cha

Brian Butler

Harvard University

Smith College

Ryan Bushey

Elizabeth Meek

Pioneer Valley Habitat for Humanity

Deborah Frieze

(All Individual Homeowners are

excluded from this list)

91 ARCHITECTS: Dore & Whittier Peter Stevens

Studio G Architects Coldham & Hartman Architects Stantec

Elkus Manfredi Architects Stefanov Architects Inc. Brian Butler SGA Mount Vernon Group Architects Snøhetta

Bruner/Cott **Hutker Architects** Payette CBT Architerra Inc. R. Carter Scott RODE **RISE Together** John Livermore

DREAM Collaborative DiMella Shaffer Ryan Bushey Perkins & Will Oudens Ello Architecture Peter Brooks

NBBJ Union Studios Elizabeth Meek

Sebastian Mariscal Studios

Peter Kane

Henning Larsen Elton Hampton Edy Ambroz ICON Architecture. Inc Fred Gordon Matt Coffey

Ellenzweig New Atlantic Development Mary Kraus

Next Phase Studios Utile **JPNDC** Perkins Eastman Placetailor

Gate Residential Properties Rees Larkin Development NOW Communities, LLC Jacobs Consultants, Inc.

Studio Gang

ZGF

SMMA

Adrian Smith + Gordon Gill Architecture Brown Lindquist Fenuccio & Raber

Architects Inc. **HMFH Architects**

MassDevelopment Arrowstreet Tlee Development Architectural Resources Cambridge Hampdentailor LLC

William McDonough + Partners CUBE 3

ZeroEnergy Design **KPMB**

Miller Pollin Architecture Kieran Timberlake designLAB Architects isgenuity Interface Studios Flansburgh Urbanica Design Ai3 Architects Maple Hill Architects

Maryann Thompson Architects William Rawn Associates

Scott Payette Architects Madison Park CDC

David Miller Jonathan Levi Architects Steven Baczek Lavallee Brensinger Rachel Stevens Davis Square Architects, Inc. SimpleCity Studio West Work Ben Nickerson Wilson Butler

Kraus Fitch Architects Sasaki

Maclay Architects DiNisco Design, Inc.

29 ENERGY CONSULTANTS:

BR+A

Adam Kohler Ryan Hellwig

Drew Gillett

enviENERGY Studio The Green Engineer Vanderweil Engineers Cosentini Associates

47 MEP ENGINEERS:

Petersen Engineering

McBrie, LLC David Fink

New Ecology

Atelier Ten

Thornton Tomasetti

BR+A

Garcia, Galuska & DeSousa

Marc Rosenbaum

AHA Consulting Engineers Inc

WSP

South Mountain Company

Steven Winter Associates

AHA Consulting Engineers Inc

Ben Brungraber

Vanderweil Engineers

Arup Skanska Center for Ecological Technology

Petersen Engineering

BLW Engineers

AKF Group

Wozny Barbar

Soden Environmental

Rist Frost Schumway

WSP

BALA Consulting Engineers, Inc.

Building Evolution Corp

VAV International, Inc.

Marc Rosenbaum

Consulting Engineering Services

CLEAResult

Norian Siani, Inc

Integrated Environmental Solutions

Simpson Gumpertz & Heger

Sayo Okada

RFS Engineering

Northern Power Systems

LVR Corp.

Transsolar, Inc.

Places Associates

Building Science Corporation

RW Sullivan Engineering

Andelman Lelek

ZeroEnergy Design

Linnaen Solutions

Buro Happold

Conservation Services Group

Merrill Engineers and Land Surveyors

Michael Duclos

Ripcord Engineering Inc

VEIC

CMTA

Van Zelm

Solar Design Associates

StudioNYL

Daniel Roy Sean Welch

Zade Associates LLC

Griffith & Vary, Inc.

Kohler & Lewis Engineering

2RW Consulting Engineers

Bensonwood

Engineering Design Build

AKF Group

Allen & Major Associates

RSE Associates

Stamski and McNary

65 BUILDERS: Tlee Development Bald Hill Builders Hampdentailor LLC

RISE Together Columbia Construction Co.

Cranshaw Construction Transformations, Inc.

Brait Builders Lee Kennedy Callahan Construction Managers Walsh Brothers

Suffolk Pioneer Valley Habitat for Humanity

New England Development One Way Development Gilbane Building Company Chapman Construction

Erland Marcella 120 LLC

Bond Brothers Sandcastle Construction Moriarty Boston Green Building

Consigli Construction Co. Brian Butler

Southern Middlesex Industries Decumanus Green Builders

W. T. Rich Synergy Construction

Gate Residential Properties Holden Builders Madison Park CDC Farley Pedler TR White Company, Inc. Richard Jenson Delphi Construction Inc. Pat DeLeeuw WS Development Edy Ambroz Skanska Caleb Ewing

Shawmut Construction Bill Hallaren Related Beal Ryan Bushey Haycon Dellbrook JKS Turner Construction Co. **Dunhill Companies**

NEI General Contracting Karston Construction Sean Ford Pascal Albanese

McNamara Salvia

Hawkins St Union Square LLC The Community Builders NOW Communities, LLC

Groom Construction

NPS Contractors

Stack + Co

Wright Builders

New Atlantic Development

JPNDC

MassDevelopment GFC Development

This report is still continuing to grow...

For questions related to this report, please reach out to netzero@builtenvironmentplus.org

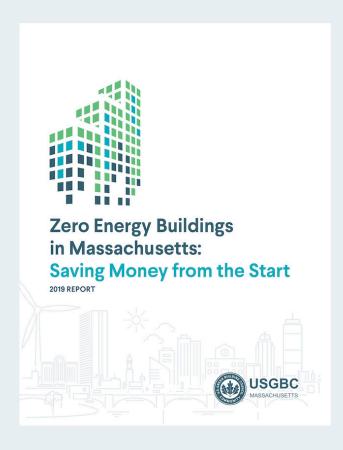
To learn more about Built Environment Plus check out our website https://builtenvironmentplus.org/ and to check for updates to this report visit https://builtenvironmentplus.org/ and to check for updates to this report visit https://builtenvironmentplus.org/ and to check for updates to this report visit https://builtenvironmentplus.org/ and to check for updates to this report visit https://builtenvironmentplus.org/ and to check for updates to this report visit https://builtenvironmentplus.org/ and to check for updates to this report visit https://builtenvironmentplus.org/ and to check for updates to this report visit https://builtenvironmentplus.org/ and to check for updates to this report visit https://builtenvironmentplus.org/ and to check for updates to the first of the fir

We are continuing to add to the database. Use <u>this form</u> to contribute additional projects or contact the email address above to request a spreadsheet.

This report focuses on operational carbon and is only part of the equation. Learn more about the importance of embodied carbon by participating in the MassCEC Embodied Carbon Reduction Challenge.

Thank you to the many people and organizations who contributed to this effort, especially the Boston Society for Architecture. The building community united to provide this data swiftly, and have proven very committed to our ongoing collection efforts!





Our 2019 Cost Report that Started it All.

Our report, Zero Energy Buildings in MA: Saving Money from the Start, assessed in 2019, zero energy (ZE) upfront building costs, model performance, and life-cycle costs in Massachusetts. With buildings being a major source of greenhouse gas emissions, scientists, advocates, and local leaders are working to curb emissions and reduce energy use in the built environment by both retrofitting existing buildings and constructing new buildings to achieve Zero Energy Standards. While stakeholders and decision makers frequently cite high costs as the primary barrier to ZE buildings, we and report lead Integral Group found that many types of ZE buildings can be built with no added upfront cost and some commercial buildings can see return on investment in as little as one year.

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