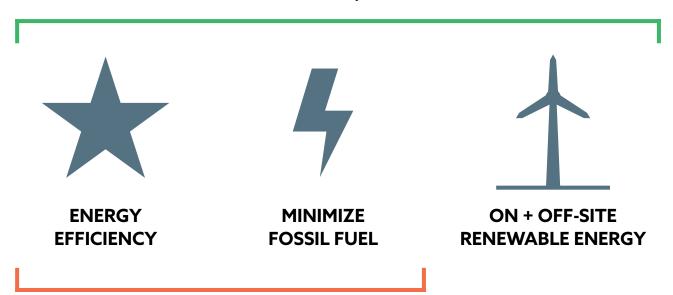
Massachusetts is Ready for Net Zero

2022 REPORT, MARCH 18TH UPDATE

NET ZERO - 12.9 Million Sq Ft in MA



NET ZERO READY - 16.5 Million Sq Ft in MA



What's this all about?

Built Environment Plus has been actively asking the Massachusetts Building Community for data on what's happening around net zero buildings. We want to take an ongoing pulse on:

- 1. How many Net Zero projects exist or are in development in and around Massachusetts.
- 2. Does it cost more to build these projects?
- 3. What building types are achieving net zero?
- 4. Who is bringing these projects to reality?
- 5. How are they getting it done?

The Building Community answered our original call in nine short days and we released our first draft report on February 10th, 2021. An update in March 2021 unveiled even more progress as we confined the report to built or in-process projects in Massachusetts. Continued data collection increased the total of Net Zero or Net Zero Ready Projects included in the analysis in March 2022 to 16.5 Million GSF in MA. This represents a 130% increase in known square footage in just one year. It is clear from this analysis that Massachusetts is more than ready for net zero.

The bottom line is:

- 1. The Net Zero and Net Zero Ready building stock exceeds 16.5 million square feet and is growing at an exponential rate in the Commonwealth today.
- 2. Of the 4 million GSF with reported cost data, 85% reported <1% construction cost premium to achieve Net Zero Ready.
- 3. Affordable Housing, Multifamily Housing, K-12 Schools, and Labs & Tech are leading the way, employing heat pumps and on-site renewables to reach their net zero targets.
- 4. Affordable Housing makes up 78% of all residential Net Zero and Net Zero Ready square footage, up from 54% in March 2021.
- 5. Net Zero Ready buildings are highly energy efficient: 90% are at least 35% more efficient than the current stretch code baseline (up from 82% in March, 2021 with 26% more projects reporting energy data). All rely on heat pumps as the primary source of heat. Net Zero buildings also procure on-site and/or off-site renewable energy to offset 100% of consumption on a net annual basis.
- 6. Our list of companies working on these net zero projects has grown substantially in the past year, with a 135% increase to 313 companies working to make net zero buildings the standard in MA.

To be listed as Net Zero Ready in this database, buildings must be:

- Located In Massachusetts
- Highly Energy Efficient (25% total energy reduction vs. the ASHRAE 90.1 baseline)
- All electric for building heating operation***

To be listed as Net Zero, buildings must meet the Net Zero Ready criteria and:

• Procure renewable energy from on-site and/or off-site equal to 100% of the site energy consumption on a net annual basis. We know there are additional Net Zero Buildings in Massachusetts, and for the projects we do have, the data is not 100% complete. We intend to update this ongoing document as we gather more information.

^{* 25%} of the project GSF and 55% of submissions shared cost difference for net zero. Of those, 85% of them reported <1% construction cost premium.

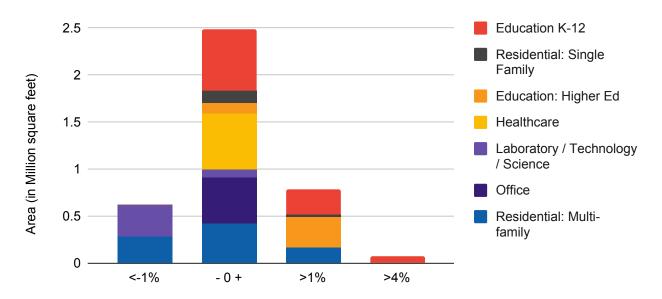
 $^{^{\}star\star}$ 68% of the project GSF shared energy efficiency data. Of that 90% are at least 35% more efficient.

^{***} All electric for building heating operation means that electricity is used for heating during "normal operation" when systems are operating as intended and ambient temperature is above the ASHRAE 99% design condition. Special use buildings such as health care facilities and laboratories are given more leeway and may be included if the building relies primarily on heat pumps for building heating and through efficiency and electrification achieve 290% fossil fuel reduction vs. the ASRHAE 90.1 baseline)

HOW MUCH DOES IT COST TO BUILD NET ZERO READY?

*25% OF THE PROJECT GSF AND 55% OF SUBMISSIONS REPORTED ON % COST DIFFERENCE

NOT MUCH!



Percent Change in Construction Cost due to Net Zero in MA

Net zero ready buildings are being built at the same cost as conventional buildings. Of the 4 million GSF with reported cost data, 85% of net zero ready buildings have less than a 1% construction cost premium.* This is consistent across all building types and sizes, including high-rise buildings that are hundreds of thousands of square feet.

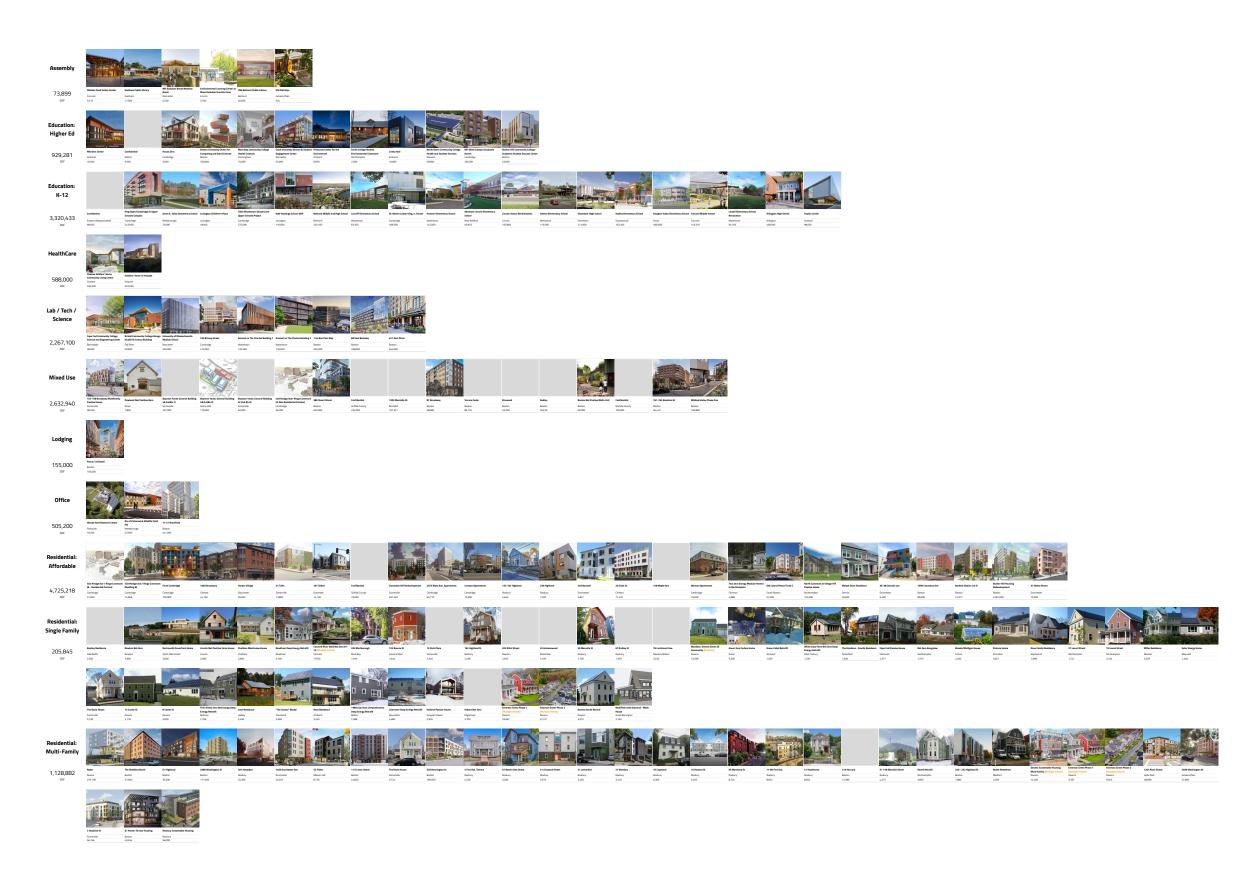
FEAR: Net zero is expensive.

REALITY: Of submissions reporting on cost data, net zero buildings often carry little to no added construction cost and significantly reduce operating cost. This means that net zero buildings typically have lower total cost of ownership than conventional buildings. The financial case is even more compelling when construction is financed via loans or bonds; in this scenario the operating savings more than offsets the loan payment premiums. This results in positive cash-flow from day one.

^{*25%} of the project GSF and 55% of submissions shared cost difference for net zero. Of those, 85% of them reported <1% construction cost premium.

NET ZERO READY DATABASE SNAPSHOT

16.5 Million Sq Ft in Massachusetts Currently Documented. More Pending...



The Companies Working on these Net Zero Projects: Sorted by Sq Ft

OWNER:

Boston Housing Authority Alexandria Real Estate City of Cambridge

Preservation of Affordable Housing

Somerville Community Corporation

Gate Residential

Somerville Housing Authority

Town of Belmont

Gate Residential Properties

Midwood Investment & Development

City of Arlington

Holyoke Soldiers' Home

DLJ Real Estate Capital Partner

Leggat McCall Properties

University of Massachusetts Medical

School

Boston University

Druker Company

MIT

Marcus Partners

Chelsea Soliders' Home

City of Watertown

Partners Properties LLC

Town of Stoneham

Town of Acton

Madison Park CDC Trinity Financial

Town of Lincoln

Samuels & Associates P-12 Property LLC

Town of Swampscott The Community Builders

Concord, MA

Just-A-Start Corporation

Town of Lexington

Town of Westwood

NeighborWorks Housing Solutions

Related Beal

Homeowner's Rehab, Inc.

Boston Properties

Phillips Academy

Broadway & A St LLC

City of New Bedford

New Bedford Public Schools

Pennrose

Urban Edge

The Neighborhood Developers

Westborough Public Schools

Massbay Community College

Capstone Communities LLC

Hope Real Estate Enterprises LLC

North Shore Community College

Allied Health

Hawkins St Union Square LLC

Bunker Hill Community College

DCAMM

Beacon Communities

Bristol Community College

Commonwealth of Massachusetts

The Neighborhood Developers

Traggorth Companies

Barlett Lot D Preservation Associates

Cape Cod Community College

Broadway Investments Realty, LLC

NSCDC

Clark University

Tlee Development

Elmwood Street Reality Trust

MassDevelopment

Rees Larkin Development

Cambridge Housing Authority

Franklin Regional Transit Authority

PT RED

Hampdentailor LLC

Woods Hole Research Center

Corporation

Town of Eastham

Hampshire College

University of Massachusetts Amherst

E3 Development

213 Harvard Street Condominium Trust

Harvard University

Hitchcock Center for the Environment

Z Captial Investments

Mass Audubon

MA Dept. of Conservation & Recreation

Zero Energy Modular Affordable Hous-

ing Initiative (ZE-MAHI)

Marcella 120 LLC

Smith College

Ryan Bushey

(All Individual Homeowners are

excluded from this list)

The Companies Working on these Net Zero Projects: Sorted by Sq Ft

ARCHITECT:

Stantec

Arrowstreet

Elkus Manfredi Architects

SGA

DREAM Collaborative

Perkins & Will

NBBJ Payette

СВТ

ICON Architecture, Inc.

Perkins Eastman

Adrian Smith + Gordon Gill Architecture

HMFH Architects

Utile ZGF

Architectural Resources Cambridge

KPMB

Kieran Timberlake Ai3 Architects

SMMA Placetailor

William Rawn Associates

Prellwitz Chilinski Associates

DHK Architects
Lavallee Brensinger

Davis Square Architects, Inc.

DiMella Shaffer

Sasaki Dore & Whittier

Stefanov Architects Inc.

Mount Vernon Group Architects

Bruner/Cott
Architerra Inc.

Union Studios

Oudens Ello Architecture
Hawkins St Union Square LLC
Cambridge Seven Associates
Sebastian Mariscal Studios

Monte French Design Studio

Studio G Architects

Brown Lindquist Fenuccio & Raber

Architects Inc.

Charles Rose Architects

William McDonough + Partners

DiNisco Design Architects & Planners

NOW Communities, LLC

ZeroEnergy Design

Miller Pollin Architecture

Urbanica Design

designLAB Architects

Interface Studio Architects

Franziska Amacher

Mills Whitaker Architects

Maple Hill Architects

R. Carter Scott

Maryann Thompson Architects

Scott Payette Architects

David Miller Steven Baczek SimpleCity Studio Ben Nickerson

Rachel Stevens

Kraus Fitch Architects

Maclay Architects

Peter Stevens

Boston Green Building

Coldham & Hartman Architects

Snøhetta

Hutker Architects
John Livermore
Ryan Bushey
Peter Brooks
BrightBuilt Homes

Peter Kane
Edy Ambroz
Matt Coffey
Mary Kraus

Next Phase Studios

ENERGY CONSULTANT:

Thornton Tomasetti

The Green Engineer

New Ecology

Steven Winter Associates

enviEnergy

Marc Rosenbaum

InPosse

CLEAResult

McPhail Associates

Northern Power Systems

Transsolar, Inc.

Building Science Corporation

Linnaen Solutions

Conservation Services Group

Michael Duclos

VEIC

Solar Design Associates

Daniel Roy

Taza Vercruysse

Sean Welch

The Companies Working on these Net Zero Projects: Sorted by Sq Ft

MEP ENGINEER: Adam Kohler

Petersen Engineering McBrie Consulting Engineers

BR+A David Fink

Cosentini Associates South Mountain Company

Garcia, Galuska & DeSousa Ben Brungraber

WSP Center for Ecological Technology

Arup

Skanska BUILDER:

Wozny Barbar Callahan Construction Managers

Rist Frost Schumway Brait Builders

AKF Skanska

Bohler Engineering Fontaine Brothers

BALA Suffolk
BLW Engineers Erland

RW Sullivan Engineering Lee Kennedy

CES Moriarty

SGH Consigli Construction Co.

RFS Engineering Gilbane Building Company

LVR Corp. W.T. Rich

Places Associates TR White Company, Inc.

Merrill Civil Engineers Delphi Construction Inc.

VAV International, Inc. Haycon
Buro Happold Sean Ford
Zade Associates NEI GC

StudioNYL The Community Builders

Van Zelm Shawmut
Vanderweil Engineers Stack + Co

Ripcord Groom Construction

Norian Siani, Inc Olive Branch Builders

Griffith & Vary, Inc. NPS Contractors

2RW Consulting Engineers Bond Brothers

Bala Consulting Engineers Wright Builders

Kohler & Lewis Engineering GFC Development

Bensonwood MCR Contruction
Engineering Design Build Transformations, Inc.

RSE Associates Columbia Construction Co.

Allen & Major Associates Walsh Brothers

Drew Gillett Pioneer Valley Habitat for Humanity

Ryan Hellwig Metric Construction

Consortium for Advanced Residential

Buildings (CARB)

One Way Development Boston Green Building

BOND

Chapman Construction

Dellbrook JKS

Decumanus Green Design/Build, Inc.

Synergy Construction

Holden Builders

Farley Pedler Edy Ambroz Caleb Ewing Bill Hallaren

Dunhill Companies

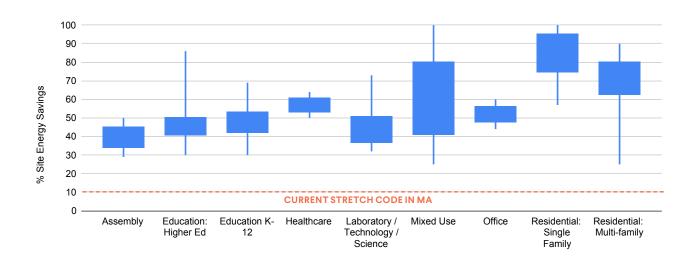
Karston Construction

Pascal Albanese

HOW MUCH BETTER CAN WE DO THAN THE CURRENT CODE?

*68% OF GSF REPORTED ON % ENERGY REDUCTION

MUCH BETTER!



Efficient buildings are far surpassing the current Stretch Code. Compared to the code baseline, 90% of submissions achieved at least 35% savings*, whereas the current Stretch Code only requires a meager 10% savings.

FEAR: Isn't the current Stretch Code difficult enough already?

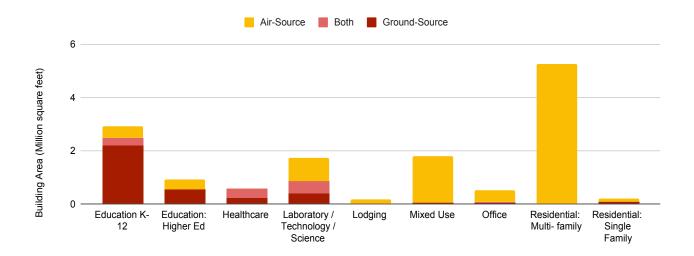
REALITY: The current Stretch Code is not a stretch. Well insulated building envelopes and high performance heat recovery easily outperform the current stretch code. With the addition of heat pumps, the energy consumption is slashed.

 $^{^*68\%}$ of the project GSF shared energy efficiency data. Of that 90% are at least 35% more efficient.

HOW ARE BUILDINGS USING ELECTRICITY FOR HEATING?

*85% OF GSF REPORTED ON TYPE OF HEAT PUMP

GROUND AND AIR-SOURCE HEAT PUMPS!



14+ million square feet of buildings reported using heat pumps as the primary heating source. This spans all building types and sizes reported, including high-rise buildings that are hundreds of thousands of square feet.

FEAR: Net zero buildings must be 100% electric with no exceptions.

REALITY: Net zero standards promote electrification, but allow flexibility for fossil fuel use where appropriate. Examples include: back-up systems, lab buildings, healthcare facilities, commercial kitchens, large domestic hot water systems, and others.

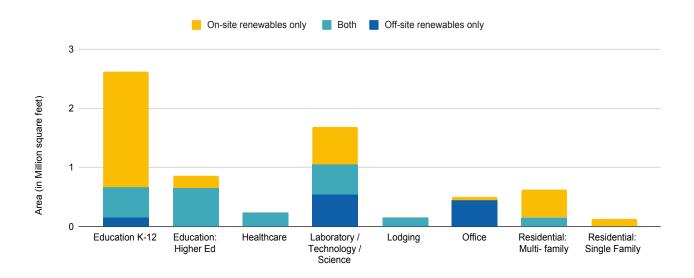
FEAR: The electric grid can't support electric buildings.

REALITY: New net zero buildings often have lower peak electric demand than their peers.

HOW ARE BUILDINGS ACHIEVING NET ZERO?

*56% OF GSF REPORTED ON RENEWABLES

ON-SITE AND OFF-SITE RENEWABLE ENERGY!



Of the 16.5 million SF of net zero ready buildings, 12.9 million SF anticipate achieving net zero energy. Net zero buildings procure on-site and/or off-site renewable energy to offset 100% of annual consumption.

FEAR: Net zero buildings must produce all energy on-site.

REALITY: Net zero buildings can procure renewable energy from off-site.

FEAR: Renewable electricity costs more than grid electricity.

REALITY: There are many procurement methods for renewable energy. Some marginally increase cost. Others cost less, such as: power purchase agreements and virtual power purchase agreements.

This report is still continuing to grow...

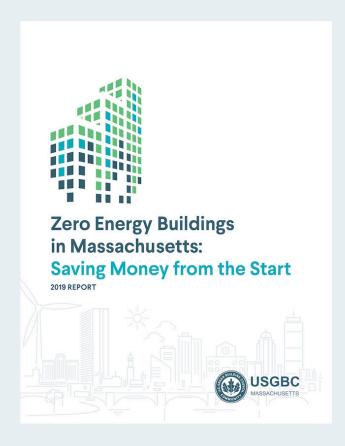
For questions related to this report, please reach out to communications@builtenvironmentplus.org

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We are continuing to add to the database. Use <u>this form</u> to contribute additional projects or contact the email address above to request a spreadsheet.

Thank you to the many people and organizations who contributed to this effort, especially the Boston Society for Architecture. The building community united to provide this data swiftly, and have proven very committed to our ongoing collection efforts!





Our 2019 Cost Report that Started it All.

Our report, Zero Energy Buildings in MA: Saving Money from the Start, assessed in 2019, zero energy (ZE) upfront building costs, model performance, and life-cycle costs in Massachusetts. With buildings being a major source of greenhouse gas emissions, scientists, advocates, and local leaders are working to curb emissions and reduce energy use in the built environment by both retrofitting existing buildings and constructing new buildings to achieve Zero Energy Standards. While stakeholders and decision makers frequently cite high costs as the primary barrier to ZE buildings, we and report lead Integral Group found that many types of ZE buildings can be built with no added upfront cost and some commercial buildings can see return on investment in as little as one year.

READ IT HERE